ASCENSION

CELEBRATING YOURSELF AND YOUR FUTURE WITH SELF LOVE.

MASTER YOUR ENERGY & FLOW WITH TIME

ACCEPT, LOVE & APPROVE YOURSELF BEING FULLY ALIVE HERE & NOW

SESSION 4. ALIGNMENT - ALIGNING WITH YOUR NEW LIFE THROUGH COMMUNICATION

STEPPING UP TO YOUR NEXT LEVEL.

CLAIM YOUR VOICE, SHARING YOUR GIFTS & EMBRACING YOUR UNIQUENESS NOW

KEY TO ALIGNMENT

ASK - AND YOU SHALL **RECEIVE**SEEK - AND YOU SHALL **FIND**KNOCK - AND THE DOOR SHALL BE **OPENED**

- 1. KNOW ABOUT YOU, SEE AND HEAR YOU AWARENESS
- 2. EXPERIENCE, RECEIVE YOUR GIFTS ALIGNMENT
 - 3. HIRE/INVEST/PARTNER ASCENSION

Posts & Emails: Powerful Headline/Subject Their Situation Benefits Limited time + Limited slots CTA: Make easy to say YES

5 STEP SUCCESSFUL SALES METHODOLOGY

- 1. CONNECT & WELCOME & MENU
- 2. ASK QUESTIONS AND LISTEN: CLARITY CUSTOMERS WANTS
- 3. ASK QUESTIONS AND LISTEN: CLARITY PROBLEMS
- 4. SOLUTION CLEAR OFFER
- 5. DECISION: YES/NO + COLLECT MONEY/CONTRACT

- DECIDE/PLAN/PREPARE -Awareness
- CREATE/WRITE/SHOOT Alignment
 PUBLISH/SHARE/GO LIVE GET
 THE GIFTS OUT IN THE WORLD -

Ascension

CAMPAIGN & PROJECTS

PREPARED MARKETING MATERIAL: PHOTOS AND TEXT IN ORGANIZED IN MAPP/FOLDER

SOME WITH

GOOD VIBE POWERHOUR DAILY 10 Min ideal clients, 10 min ideal partners, 10 min ideal colleagues, 10 min groups, 10 min post on own profile, 10 min respond to Dm + Make New Dm

ENGAGE - LIKE - COMMENT

CONTRIBUTE - INVITE

KNOW THE RULES IN GROUPS

GROW LIST - RELATIONSHIPS AUDIENCE - PARTNERS GIVE VALUE COME FROM: LOVING SERVICE

SESSION 5. ALIGNMENT - ALIGNING WITH YOUR NEW LIFE THROUGH COMMUNICATION

TRANSMUTING FEAR OF SPEAKING YOUR TRUTH, SHOWING UP AUTHENTIC AND ASKING FOR WHAT YOU WANT

Peace Process: Sales Calls, Talk about Money, Fear of doing something Wrong

Structure and Purpose of the Sales Call The Free Session is Connected to the offer

Marketing and Sales as a Form of Service

Handle Objections: I don't have Time I can not Afford it I need to Think about it I need to talk to my Partner

regular price + special price when say yes on the spot.

Offer the High ticket first

Offer Payment plan "What could work for you"

offer deposit solution to lock in special pricing downsell to lower ticket fx. group program.

- 1.Schedule First Session
 2. Collect info + Collect Money
 Contracts Invoice Links Ready.
- 3. Next step: Let's Get you entered into the system = send Welcome Email

Costs + Net Worth Your Salary is NOT Left Owers! You need to make Profit

See marketing as TEST. adjust and tweak what does not work

HEART WORK **Guided Visualization** CALL IN HIGHEST SELF FOR GUIDANCE:

 optimize ONE thing in your working environment
 = the physical Space choose ONE commitment that will optimize your People Environment. Where do potential customers & partners hang out? Who have access to them?

 Move FOCUS from you & your gifts. Put ATTENTION on Existing &/or Future Audience/Customers. Connect with their Gratitude during/after receiving the gifts

ASK H.S. What is the most natural, easy and fun way for me to offer my service, to market and connect with clients?

 Is there a Weak Link in my Biz that I know will help me reach my goals when I upgrade this?

Key to Alignment: COMMIT to upgrade/develop skills, optimize and follow through on Guidance

SESSION 6. ALIGNMENT - ALIGNING WITH YOUR NEW LIFE THROUGH COMMUNICATION

Invitation to Heart Work: BIZ Love Affair

1. **Break up** with your relationship with Marketing & Sales if it is not working

Look back at the past relationship. Write in past tense everything that was not working (1 page) - Let it all out.

3. Become at Peace with what was and

Invite in a New Relationship Now.

4. Take the list of what was not working & transform it by **choosing the OPPOSITE** = this is your New working description.

Your New Love Affair with your Biz,
Marketing and Sales. This is how things
are working now.

4 Steps to Expanding Success

Step I: Recognize Your Success

Step II: Acknowledge who Created the Success

Step III: Celebrate the Success

Step IV: Expand the Success by Allow to Let more into your Life + Anchor with Victorious Physical Movement

ASCENSION

CELEBRATING YOURSELF AND YOUR FUTURE WITH SELF LOVE.

Spiritual Mentoring:

MASTER YOUR ENERGY & FLOW WITH TIME

ACCEPT, LOVE & APPROVE YOURSELF BEING FULLY ALIVE HERE & NOW

ASCENSION

NO TENSION

Stay Aware Stay Aligned Stay with the Vision & Keep Sending out the SIGNAL

Ascension: Pay Attention - with no tension to The Vision, End Goal & Milestones

Surrendered & in Trust: For the Highest Good of All. This or something even Better.

Unattached: "If I get what I want I am Happy If I do not get what I want - I will still be okay"

Project Positivity into your Future. (not fear from past experiences or present limitations)

Celebrate, Pay Attention, Enjoy and Feel Gratitude for what you already have AND everything you can Imagine to have - as if you are having it already!

Celebrate others! It is Us winning - Our Celebration

Others Evidence of success can be Evidence of your success coming - if you allow and assume it to be so

Let Go of timeline! Play the Long term Game. Embody Trust and Patience

Space to open up - and it will

You can ask for Time &

Time is infinite - a construct - AND time is Finite!

What do you want to do with your Life?
Why do you want that?
Who do you want to be?

Do and Be and Allow that now. Activate + Generate + Circulate this Energy

"I have All the Time in the

World for what Matters Most"

Be Aware of Priorities!!!

discipline & devotion: EMBODY DETERMINATION DECIDE - COMMIT FOLLOW THROUGH

REFLECT + CELEBRATE THAT YOU FOLLOWED THROUGH

PRIORITIES AND FREQUENCY Embodiment requires Actions, Routines and Habits

Daily Planning: What are the 3 most important things that will move me towards my Goals?

When having structure: Easy to Flow with Time. Being Guided

QUICK TIME

SLOW TIME

Notice when you fall down to lower vibrations

Centered, Grounded, Open Heart, Here & Now High Vibe

Give to yourself what you seek

Self Care into Your Routines

Schedule that is Congruent with your Vision, Goals, your Values and what Matters most
What we make Matters - Becomes Matter =
Material/Manifestation

WHAT DOES MAKE YOUR HEART SING?

I Accept, Love & Approve Myself - Here & Now Declare it and Mean it!!

Self directed Compassion

Discern if it is the Voice of Highest Self
or Inner critic / wounded aspect / inner child

Give yourself Permission to be you and acknowledge you are amazing

Remember you are whole and complete and perfect - with all your imperfections

I AM Being Alive Here & Now

Ask yourself: What makes me come Alive?
What turns me on?
What Lights me up?

Go do that immediately or/& Engineer it into your schedule into your daily or weekly or monthly Life!!!

Let go of old - Own the New

Back the new up with HABITS and Actions!!!!

25 ways to Manifest More

Pull out top 5 + schedule + commit + follow through

Invitation: Spread the Word.

FREE 'Business Breakthrough Now' Coaching session

Book Your FREE

"Business Breakthrough Now"
Transformational Coaching Session



We will Create a crystal clear Vision for your "Soulful Business Success"& the perfect lifestyle you'd like your Business to provide.



Uncover hidden challenges that may be sabotaging the Growth of your Purpose Driven Business.



You will Leave this session Energized & Inspired to turn your Business into an Authentic, Highly Profitable & Revenue-generating machine that allows you to Expand your Impact.



shamaneliza.com/action

BOOK YOUR FREE SPIRITUAL BUSINESS COACHING SESSION



info@shamaneliza.com

Gratitude Commission

Refer People = Receive 10% of Investment

Next Session July 16

Transforming Limiting Beliefs & Releasing Stuck Energy Preventing you from Shining Your Light

Please Share your answers, to the questions below, via email latest on Monday, July 14.

The questions will set the scene for the healing on Wednesday. Please answer these questions honestly and transparently. Remember, there is no right or wrong way to answer these questions! Read through all of the questions before you answer the first one.

What are the not important things in your life that appear to be urgent that you waste your time on?

• What are the not important things in your business that are not even urgent that you use your time on?

• What are the important things in your business and/or life that you wait to do until they become urgent?

How can you set yourself up for success and invest time in what is truly important in your business so you make sure it gets done while it is not urgent? • What is required for you to give yourself permission to be you and acknowledge you are amazing?

• What does Self directed Compassion look like to you?

 What is all-important in Discerning if it is the Voice of Highest Self or Inner critic / wounded aspect / inner child? How can you remind yourself that you are already whole and complete and perfect - with all your imperfections?

• What are the Actions, Routines and Habits you are willing to engineer into your life and schedule so that your Vision comes into Form?

• Who will you become when your PRIORITIES AND FREQUENCY is aligned and a natural way of being? How can you hold yourself accountable so that you follow through on your priorities?

• What are you so passionate/inspired about - so that you lose track of time?

• Which of the questions above made the strongest impact on you and Why?

See you at the Group Healing on Wednesday.

Much Love

Eliza